International Business School Pharmacy

Regain control of yourself, your pharmacy and your team

Exclusive coaching for pharmacists

Step away from daily practice. Gain clarity. Create lasting change.



A different approuch.....

You are an experienced pharmacist. You have completed countless courses, attended conferences, and built years of professional expertise. Yet some challenges keep returning:

- Your team does not always move with you
- The workload remains high
- There is too little mental space
- Important changes remain stuck despite repeated efforts

The answer is often not more knowledge.The answer is perspective.



Coaching for pharmacists who feel stuck

For more than 35 years, Peter Felen has supported pharmacists nationally and internationally in improving leadership, communication, team performance, and professional satisfaction.

Across hundreds of pharmacies, one pattern keeps returning:

The challenge is rarely professional knowledge.

The real obstacles are often found in:

- Behavioural patterns
- Communication styles
- Team dynamics
- Pressure and stress
- Leadership challenges

And that is exactly where sustainable change begins.....

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Leave the pharmacy behind for a moment



No meeting rooms.

No interruptions.



No operational distractions.

Instead:



Time, space, reflection and focused guidance.

Together we explore what is really happening within your pharmacy and identify practical solutions that can immediately be applied in daily practice.



- **Locations in Spain**

- Valencia
- Altea
- Alicante



- Other locations upon request

Working while walking and reflecting creates fresh insights and often leads to breakthroughs that are difficult to achieve inside the pharmacy environment.

Overview



What You Can Expect

During the coaching sessions we will:

- Identify the real causes behind recurring challenges
- Analyse leadership and team dynamics
- Recognise behavioural patterns that limit progress
- Develop practical solutions tailored to your pharmacy
- Create a concrete action plan for immediate implementation
- No unnecessary theory.
- Only practical application focused on results.



Results pharmacists commonly experience

- After the programme, participants often report:
- Greater calm and clarity
- Improved communication with their team
- Reduced frustration and daily pressure
- Better control over time and energy
- Stronger leadership confidence
- Teams that start moving forward again



Coaching that continues beyond the session

- Real change does not happen in a single day.
- That is why follow-up support remains available through online coaching sessions, helping to ensure that new insights become lasting improvements in practice.

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Practical information

Start date
In consultation

Format
In consultation

Duration
Depending on your needs, the programme may consist of:

- One intensive coaching day
- Multiple individual coaching days

Investment
€750 per participant (excluding VAT) per half-day session



Led by experienced healthcare innovator



Drs. Peter Felen

International pharmacy leader, educator and management consultant with more than 35 years of experience in pharmacy practice and leadership development. Worldwide. Peter combines deep academic knowledge with a practical understanding of the daily realities facing pharmacists and pharmacy teams. His expertise spans pharmacy management, professional development, organisational leadership, and healthcare innovation, enabling professionals and organisations to translate strategy into measurable improvements and lasting success. CEO of IBS-P.

About IBS-P

IBS-P (International Business School Pharmacy) is dedicated to supporting the professional and personal development of everyone working within the pharmacy sector.

We offer a comprehensive range of training programmes, coaching, and consultancy services tailored to the needs of pharmacists, pharmacy managers, pharmacy owners, support staff, and healthcare leaders. Our programmes range from individual coaching and leadership development to specialised professional courses and fully integrated MBA-level programmes designed specifically for pharmacy professionals.
Our mission is to strengthen leadership, improve collaboration, enhance business performance, and support sustainable innovation within pharmacy practice. By combining practical experience, academic knowledge, and real-world implementation, we help professionals and organisations achieve measurable results while preparing for the future of healthcare.

Whether you are seeking personal growth, leadership development, team improvement, organisational change, or advanced management education, IBS-P provides the knowledge, tools, and guidance needed to succeed in an increasingly complex healthcare environment.



From individual coaching to executive-level pharmacy MBA programmes, IBS-P supports professionals at every stage of their career.

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